

Privatisation Commission's (PC) Clarifications on the Interested Parties (IP) Queries

Page No of RFP	Clause/ Para	Query	PC's Response
15	Evaluation Criteria	<p>b) Competence of Team (30 marks)</p> <ol style="list-style-type: none"> 1. Law Firm - Total 5 Qualifying Transactions (6 marks) 2. Accountancy & Tax Firm - Total 3 Qualifying Transactions (5 marks) 3. Human Resources Firm - Total 3 Qualifying Transactions (4 marks) 4. Marketing and Media Management Firm - Total 3 Qualifying Transactions (3 marks) <p>We would appreciate your guidance or elaboration on your requirement under the subsections listed above to help ensure our submission aligns with the expectations set forth in the RFP.</p>	<p>'Competence of Team' section within the evaluation criteria deals with the assessment of individuals in each specific firm/member of consortium. Section starts with the request for the details of qualification and experience which is further being clarified in each sub-section i.e. mandates closed by each individual/expert in the consortium. Transactions/mandates completed by relevant experts from the consortium will allow PC to assess the depth of expertise available in each team.</p>
16	Evaluation Criteria	<p>Please confirm, can we hire any Consortium Member / Sub-Contractor who is currently working with ZTBL?</p> <p>Specifically, can we hire a "Marketing & Media Management Firm" which is already working with ZTBL?</p>	<p>Yes, any Marketing & Media Management Firm, if already working with ZTBL, can be hired.</p>
35	Objectives	<p>We have been informed that ZTBL has 33 Buildings with freehold/ leasehold land, 17 Plots with freehold/ leasehold land and 212 separate assets/ properties, located throughout the country.</p> <p>Please inform us the following:</p>	<p>PC expects, potential Financial Advisor (FA) to undertake independent valuation of these properties, once FA is on board. The number of properties along with audited financial statement provided at this stage shall be sufficient for any estimation of relevant work-hours required to value the properties, located across the country.</p>

	<ol style="list-style-type: none">1. When was the last Valuation done?2. Will the last Valuation Report be available to FA?3. Details of properties - addresses, plot sizes, covered area of buildings, etc. <p>We need the above information to determine the cost of Valuation services (including cost of travel to inspect/ valuate all these properties).</p>	
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