

PRE-QUALIFICATION CRITERIA
INVITATION OF EXPRESSION OF INTEREST(S) FROM REPUTED
ADVISORY FIRMS FOR PRE-QUALIFICATION AS PANEL OF
PRE-QUALIFIED FINANCIAL ADVISER FOR PRIVATISATION
PROGRAMME

Information required to be submitted with EoI:

1. Firm having proven experience in Mergers & Acquisition (M&A), privatisation, concessions and buy / sell side transaction advisory services are requested to submit their Expression of Interests covering information as listed below:
 - i. Name of the Firm, its place of incorporation along with necessary registration details and name, designation and contact details of the authorized representative.
 - ii. Experience of Mergers & Acquisitions, concession, privatisation transactions i.e., sale of Government owned assets / shares. List of transactions successfully completed since 01 January 2014 along with details of Year of Completion, Deal Size, Clients Details, Sector, and Specific role performed in transaction(s).
 - iii. Qualification and relevant experience of their team while specifying transactions worked on, and their specific roles.
 - iv. Ranked amongst top 50 in any of the globally recognized league table(s) in last three (03) years.
 - v. Undertaking that the firm has not been engaged in any un-ethical, corrupt and fraudulent practices and no legal proceedings of any sort is pending in any court of law against the firm. If any, please share details.
 - vi. Any other information / factor that firm considers as a differentiating factor.
2. The documentation accompanying and comprising EoI as provided by any Interested Party, shall not be reclaimable or returnable.

Pre-Qualification Criteria:

3. Pre-Qualification will be based on verifiable and demonstrable experience of the Interested Parties (IP) will include the following:
 - a. The firm must have completed a minimum of 10 M&A/Privatisation/Concession/Buy/Sell transactions since 01 January 2014.
 - i. The firm must have had a Lead Role in at-least **Three** (03) out of the 10 transactions it successfully completed since 01 January 2014.
 - b. Competency of the team
 - i. The firm must have on its payroll a minimum of **Two** (02) members of its team who worked as project lead on a *minimum of **Three** (03) transactions* since 01 January 2014.
 - c. Ranked amongst top 50 in any of the Globally recognized league table(s) in last three (03) years.