



EXECUTIVE PROFILE OF JAVAID B. SHEIKH

May 2016 – To Date	JSSR Consultants (Senior Partner) Advising Clients in raising Debt and Equity, restructuring of a power sector project and providing assistance to Commercial Banks on Special Asset Management.
Jan 2011- To April 2016	Senior Advisor to Equity Global (Pvt.) Ltd (Investment Advisory Firm) Actively involved in Debt & Equity arrangements, debt instruments restructuring and advising companies on IPO's etc.
Aug 2009- Dec 2010	Advisor in Abu Dhabi group Pakistan Group companies included Bank Alfalah Ltd., United Bank Ltd., Warid Telecom, Wateen Telecom, Alfalah insurance, and SGM sugar mills Ltd. Assignments included strengthening of banking relationship of group companies. Successful completion of Wateen Telecom IPO listing (Rs. 2billion) on stock exchange in collaboration with Arif Habib Securities Ltd.
July 2006- June 2009	President & CEO/Director of Trust Investment Bank Ltd. During my tenure as its CEO its Pacra rating was A and only Investment Bank to have 17 branches network throughout Pakistan.
Nov 2005- Oct 2006	Worked as financial Consultant (Self employed) and was part of various advisor related assignments
Sep 2003- Oct 2005	SEVP/Country Head Investment Banking Group & Special Asset Management Division (SAMD) of Crescent Commercial Bank Ltd. (now SAMBA)
Apr 1998- Sep 2003	President & Chief Executive Officer of Fidelity Group. Group Companies : > Fidelity Investment Bank Ltd. > Fidelity Management Pvt. Ltd. (FFLM) > First Fidelity Leasing Modarba (FFLM) > First Hajveri Modarba (FHM) handed over by SECP in 2001 for better management > Fidelity Securites Pvt. Ltd
June 1991- Mar 1998	Executive Vice President/Country Head of Marketing & Corporate Finance of Atlas Bank of Tokyo Investment Bank (joint venture institution comprising the Asian Development Bank, the Bank of Tokyo and Atlas Group of Pakistan)

1985-1991	Vice President National Development Finance Corporation (NDFC) Worked in Project Appraisal and Banking Division.
1983-1985	Peat, Marwick, Mitchell & Co. (now KPMG) Chartered Accountants & Consultants (London- U.K.) Worked as Senior Analyst in Banking Consulting Division Associated in International Debt Restructuring assignments of various countries i.e Poland, Romania, Yugoslavia, Republic of Ivory Coast and Sudan under IMF/Paris Club Program
1973-1981	Worked in various Multi National Companies based in London (U.K.) on managerial position.

MAIN ACHIEVEMENTS

Trust Investment Bank Ltd:

- Conversion of Leasing Company of an Investment Bank
- (2007) Profit after tax Rs.103 Million Dividend payout cash 15% Bonus
- (2007) Earning per share Rs.2.20
- (2008) Profit after-tax Rs.149 Million
- (2008) Earning per share Rs.2.56
- Addition/ Relocation/Modernization of branches
- Induction of quality human resource
- Establishment of various departments i.e. internal audit, Accounting, Credit Administration, Compliance, IT, and HR from scratch.
- Started the Process of establishing subsidiaries i.e. public listed Securities Company and Asset Management Company(AMC)

Crescent Commercial Bank Limited. (Now Samba Bank)

- Setting up a successful operation of investment banking division in newly established commercial bank
- Over 1.5 billion recovery in special Asset Management Divisions

Fidelity Investment Bank Ltd.(FIBL)

- Turn around of Investment Bank from loss to profit by streamlining its operations, overall cost cutting, turning unearned

- Increase in earning per share i.e. from Rs (2.5)per share in June1998 to Rs.5.90 per share in December2003.
- Increase in equity through internal profit generation.
- Instituted strong Internal Control System i.e. strengthening of MIS, Internal Audit, Accounting, Credit and Operations Departments.
- Improved rating significantly since 1998.
- Employees' morale motivated, thus resulting in increased efficiency and minimum turnover of staff.

First Fidelity Leasing Modaraba(FFLM)

- Growth in Equity to-date approx 6.5% since1998.
- Profit Growth to-date approx 111% since1998.
- Consecutive dividend payout since 1998 (Average10.55p.a) till June2003.

Directorships/Memberships

Present

- Sindh Bank Ltd. (independent non-executive)
- Prosperity Weaving Mills Ltd. (Public listed)

Past

- Burj Islamic Bank Ltd. (merged into Al-Barka Islamic Bank and Board de-notified by the State Bank on Oct 31 2016)
- Sui Southern Gas Company Ltd. (SSGC) term completed in 2010
- Agro General Insurance Ltd. (Chairman) resigned in 2008
- Co- Convener of Banking, Finance, & Economic Affairs Committee of Lahore Chamber of Commerce & Industry
- Member Investment and Privatization Committee Lahore Chamber of Commerce & Industry
- Golden Arrow Selected Stocks Fund Ltd. (Public Listed – Chairman of the Board)
- AKD Reit Ltd. (Un-Listed)

Personal Profile

Qualification:	MBA (Finance) USA
Address:	101-D Model town Lahore Pakistan
Phone:	Res-00924235834631 Mob- 03334270777
Marital Status:	Married
Date of Birth:	21 st October 1952