



Government of Pakistan  
**Ministry of  
Privatisation**

# Privatisation Commission

**EXPRESSION OF  
INTEREST (EOI)**

**For  
Appointment of  
Financial  
Advisor  
for the**

**PRIVATISATION  
OF  
SME  
BANK  
LIMITED**

The SME Bank Limited ('Bank') was established as a Public Limited Company in October 2001, upon amalgamation of the Regional Development Finance Corporation ('RDFC') and Small Business Finance Corporation ('SBFC'). Government of Pakistan ('GoP') holds 93.88% shares of the Bank and the remaining shares are held by six (06) commercial banks. The Bank has a paid-up capital of Rs. 2.39 billion and is operating with a network of 13 commercial branches.

GoP, through the Privatisation Commission ('PC'), intends to divest upto 100% of GoP equity stake in the Bank along with management control to a strategic investor ("Transaction").

To act as Financial Advisor ('FA') for the Transaction, PC invites Expressions of Interest ('EOI') from Investment Banks or Corporate Finance Advisory firms submitting following requisite information:

- Overall Corporate Finance and Transaction Advisory Services experience during the last 7 years, highlighting sell-side advisory services experience.
- Specific experience of buy and/or sell side Transaction Advisory Services in the banking sector during the last 7 years.
- Demonstrated experience as Lead Advisor on both Buy & Sell Side Transaction Advisory Services.
- Experience of working with the GoP and PC.

To successfully complete the Transaction, the FA is expected to associate Accounting and Law Firms, as sub-contractors. The FA, once appointed, will be responsible for advising the PC on all matters leading to successful completion of the Transaction.

**IPs are advised to submit EOIs, not exceeding twenty five (25) pages including annexures, along with a non-refundable processing fee of Pak Rupees 10,000/- in the form of a Bank Draft / Pay Order / Banker's Cheque in favour of the Privatisation Commission, Government of Pakistan, payable at Islamabad at the address mentioned in the advertisement.**

**The last date for the  
submission of EOI is  
January 29, 2019 by 3:00 pm PST.**

Request For Proposal ('RFP') will be provided only to the shortlisted IPs, who submit an EOI showcasing the above listed credentials and processing fee. PC reserves the right to reject any EOI without assigning any reason.

This advertisement is not intended to be, and should not be construed as: (a) an offer or invitation to acquire any securities or assets of the entity; and (b) any representation or warranty, expressed or implied, with respect to any statement made herein. The Privatisation Commission reserves the right not to respond to any request for preliminary or other information. Documentation accompanying and comprising an EOI, as provided by any IP, shall not be reclaimable or returnable.

For further information / queries please contact:

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