

**FOR THE APPOINTMENT OF  
FINANCIAL ADVISOR**

**FOR PAKISTAN ENGINEERING COMPANY LTD (PECO)**

PECO, a company of State Engineering Corporation (SEC), is presently engaged in the business of electricity transmission towers.

Government of Pakistan (GoP) through the Privatisation Commission (PC) intends to engage services of Financial Advisor (FA) to undertake the sale of residual, direct or indirect, shares of GoP ("Transaction").

For the purpose, Investment Bank, Company, Firm or an organization possessing proven and demonstrable Transaction Advisory Services (TAS) experience to act as FA for the Transaction are invited to submit their Expression of Interest ("EOI"). The FA is expected to associate reputable and experienced Law Firm, Registered Chartered Accountant Firm and a reputable Assets Valuer, as sub-contractors, for this Transaction.

Interested Parties ("IPs") willing to participate should submit their Expressions of Interest ("EOI") with the following requisite information.

- i. Profile of IP demonstrating experience of providing TAS during the last 10 years, with detail of projects and clientele.
- ii. IP should highlight previous TAS rendered specific to the distressed assets.
- iii. Specific details of at least two (02) similar completed projects during the last 10 years, providing services that are relevant to this Transaction.
- iv. Certificate of Incorporation and Registration.

IPs should submit EOI (5 copies), including relevant evidences of its prior experience, along with a non-refundable processing fee of

Rs. 15,000/- (Pak Rupees Fifteen Thousand only) in the form of Pay Order/Demand Draft in favor of the Privatisation Commission of Pakistan at the address given below.

**The last date for the submission of  
EOIs is**

**January 16<sup>th</sup>, 2020**

by 1600 hrs. EOIs will be opened on the same day at 4:00pm in the presence of authorized representatives of IPS, who may opt to attend.

The Request for Proposal package will be issued only to the shortlisted IPS along with detailed TORs. The selection shall be made in accordance with Quality and Cost Based Selection method set out in the Privatisation Commission (Hiring of Financial Advisor) Regulations, 2018 and the PPRA's Procurement of Consultancy Services Regulations, 2010.

**Iftikhar Hussain Naqvi**

**Director General (I&T)**

Privatisation Commission

New Kohsar Block, 4th Floor, Pak Secretariat,  
Islamabad, Pakistan

Ph: (+92-51) 9204593

Email: [dgamc@privatisation.gov.pk](mailto:dgamc@privatisation.gov.pk)

**Nauman A. Tariq**

**Sr. Consultant**

Privatisation Commission

New Kohsar Block, 4th Floor, Pak Secretariat,  
Islamabad, Pakistan

Ph: (+92-51) 9205146

Email: [nauman@privatisation.gov.pk](mailto:nauman@privatisation.gov.pk)