



Government of Pakistan  
Ministry of Privatisation  
**Privatisation  
Commission**

# EXPRESSION OF INTEREST

Appointment of

## Financial Advisor

For the Privatisation of  
**Jinnah Convention Centre, Islamabad**



**T**he Jinnah Convention Centre (JCC) is located in Islamabad at a prime location near Constitution Avenue, comprising 7.59 acres of land with a built-up area of 4.13 acres (the "Property"). **The JCC is one of the hallmarks of Islamabad, free of all encumbrances, providing best investment opportunity for the potential investors.** The Privatisation Commission (PC) intends to hire services of Financial Advisor(s) for the privatisation of Jinnah Convention Centre ('JCC'). The advisory services shall include but not limited to, review of legal and regulatory framework; detailed due diligence of the Property, alternative transaction structures, valuation of property, preparation and implementation of marketing strategy / plan, pre-qualification of prospective investors etc.

For accomplishment of the transaction, PC invites Expression of Interest ('EOI') from Real Estate Development Advisory Firm(s) or Corporate Finance Firm(s)/ consortium with the requisite demonstrable experience of strategic commercial Real Estate Advisory Services. The FA is expected to associate reputable and experienced Law Firm and Valuer(s), as sub-contractors and will be responsible for advising the PC on all matters leading to successful completion of the Transaction.

The Interested Parties ('IPs') should provide following information demonstrating that they have the required qualifications and relevant experience to perform the services.

- Detailed profile of the Firm(s) including core area of expertise, income tax and sales tax number, contact information and management structure etc;
- Overall experience of providing Advisory Services in Real Estate sector during the last 10 years, with detail of projects and clientele;
- Provide specific information relating to least three (03) similar completed projects of comparable scale and complexity during the last 10 years.
- Profile of sub-contractors and consortium members with relevant experience, along with letter of exclusive consent.

IPs are advised to submit EOIs (5 copies), not exceeding twenty (20) pages including annexures, along with a non-refundable processing fee of Pak Rupees 10,000/- in the form of a bank draft / Pay order / Banker's cheque in favor of the Privatisation Commission at the address given below.

**The last date for the submission of EOIs is 26<sup>th</sup> August, 2019 by 3:00 pm**

EOIs shall be opened on the same day at 4:00pm in the presence of representatives of IPs, who may opt to be present.

The RFP package will be issued only to the shortlisted IPs alongwith detailed TORs. The selection shall be made in accordance with Quality and Cost Based Selection (QCBS) method set out in Public Procurement Consultancy Regulations 2010.

Previous process of inviting EOI for the subject transaction with the last date of July 19, 2019 stands annulled/cancelled.

For further information/ queries, please contact:

**Privatisation Commission**

New Kohsar Block, 4<sup>th</sup> Floor, Pak Secretariat, Islamabad, Pakistan

Tel: +92-51-9205146-47, Fax: +92-51-9203076

[www.privatisation.gov.pk](http://www.privatisation.gov.pk)

**Director General (B&U)**

☎ (+92-51) 9201955

☎ (+92-51) 9203076

✉ [dgmnr@privatisation.gov.pk](mailto:dgmnr@privatisation.gov.pk)