

Khurram Schehzad

- Investment Banker, served at C/D/strategic positions at the largest domestic Financial Groups
- Member of the Policy Board, Privatisation Commission (PC), Government of Pakistan
- Ex. Board's Executive Committee Member, Board of Investment (BoI), Prime Minister's Office
- Member, Global Advisory Council, Harvard Business Review (HBR)
- Certified Director, Pakistan Institute of Corporate Governance (PICG)
- Member, Institute of Financial Markets of Pakistan (IFMP)
- Co-Founder, Executive Director, baseH Technologies – Pakistan's Premier AI Company



Brief

Khurram is an Investment Banker by profession with a 15-year highly progressive career with a proven Board-level governance, leadership, management and team-building experience, coupled with the aptitude to direct and train strong teams in professional, academic and voluntary work environments. He is an avid Finance and Economics professional and an accomplished individual who has served in various leadership roles at bulge-bracket firms in both Public and Private sectors across key financial disciplines, including Investment Banking/Corporate Finance Advisory, Investment/Equity Research, Equity Sales, Discretionary/Non-Discretionary Portfolio Advisory, Asset Management, Restructuring/Privatisation of the SOEs, and Strategic Investment Policy and Reforms. Mr. Schehzad is also an Entrepreneur, running Pakistan's premier Artificial Intelligence Company developing AI-driven Journalism/Financial/Economic/Social Media solutions; a freelance IB/CF advisory platform, as well as an innovative image-building/perception management firm as an ED. The roles he served have helped him turn into a Strategist and refined his persuasive Communication and resourceful Execution capabilities while advising institutional investors. Mr. Schehzad has comprehensively developed/managed economic and financial advisory teams, who not only mastered various aspects of finance, business and economy building bespoke strategies for a diverse client base (both local & foreign), but also consistently delivered alpha/high value to both the public and the private sectors.

Public Sector

He has been appointed by the Government of Pakistan as the Youngest Member of the Board of the Privatisation Commission (Ministry of Privatisation) where he has actively contributed to the recent successful privatisation deals. In this regard, he has worked on all the recent Privatisation transactions, including both strategic and capital markets, leading transaction Evaluation, to Structuring & Execution Committees, raising over US\$1.7 Billion for the exchequer (incl. 4 capital markets transactions). Being an investment banker, he remained instrumental in investor negotiations.

He was also appointed as one of the Youngest Executive Committee Members of the Board of Investment (BoI) where he actively contributed to the country's investment policy making, for sectors ranging from Power to Agriculture, Technology and Services. He also shared his policy research work to the last BoI team with respect to the Ease of Doing Business and the Global Competitive Index reforms needed for putting the economy on a sustainable growth path. Mr. Schehzad has also been contributing pro bono to the initiatives taken by Governor Sindh for Karachi/Sindh on various socio-eco fronts. He also supervised and delivered a mandate given by The World Bank through the CCP (Competition Commission of Pakistan)

Private Sector

Before his entrepreneurial initiatives in financial advisory as well as technology, Mr. Schehzad last served at JS Group as CCO/Executive Vice President Investment Banking, running a number of Advisory/M&A/Placement/IPO transactions alongside leading investment roadshows with the GoP and the Stock Exchange. Before JS Group, he served as EVP-Director, Investment Strategy, at Arif Habib Group. Prior to Arif Habib Group, he served at Lakson Group's flagship Lakson Investments Limited with AUMs at US\$200 Million (amongst Top-10) where he served as the SVP-Chief Investment Officer (CIO) where funds' performance under his supervision remained in top quartiles, while the listed Equity Fund achieved the top position for the first time since its inception.

Accolades

Besides being the Youngest on public sector boards, he previously was ranked as one of the Top Analysts in Pakistan (by CFA Society) consecutively for 2008-09, 2009-10 and 2011-12, based on quality research, spot-on accuracy, client service quality through investment value creation. He was also ranked '#1' Cement/Construction Analyst (Bloomberg, 2006/7). He also received exclusive credits by "ASIAMONEY" for valuable research-backing in relation to the Best Debt House 2010 award given to his employer. He was part of the privatisation deal teams who were awarded i) Best Secondary Placement & Best Privatisation Award 2015 ii) Issuer of the Year Award, and iii) Best Deal of the Year award.

Mr. Schehzad is a Certified Director from Pakistan Institute of Corporate Governance (PICG). He is also a Member of the Global Advisory Council of the Harvard Business Review (HBR). He is also certified in various disciplines from Institute of Financial Markets of Pakistan (IFMP) and others, including equities, fixed income/bonds and private equity. Khurram holds a Master's degree in Business Administration with a major in Finance, having an overall distinction of 'Gold Medalist' (Magna cum Laude). He is also a CFA Level-3 Candidate/Finalist; plans for his PhD in Financial Economics in 2020.